

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for  
 FOR: Rubber Safety Boots & Rubber Hip Boots  
 TIME & (January 1, 2020 through December 31, 2020)  
 DATE: 3:00 p.m., August 28, 2019  
 ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

Safety Supply, Inc. 11827 Tech Com Dr., Ste. 114 San Antonio, TX 78233	Kel-lac Uniforms 7016 Hwy 90 W San Antonio, TX 78227	North America Fire Equipment Co., Inc. 1515 West Moulton Street Decatur, AL 35601	Alamo Distribution, LLC dba Alamo Iron Works 943 AT&T Center Pkwy San Antonio, TX 78219	
<b>GROUP 1 RUBBER SAFETY BOOTS</b>	UNIT PRICE	21.69	38.99	33.29
1. 500 pairs Rubber Safety Boots, per specifications or approved equal for sizes from 6-13	TOTAL	10,845.00	19,495.00	16,645.00
Mfg. Quoting	Mfg. QUOTING	Cordova BST	LaCrosse #24009043	Dunlop/Onguard 89682
2. 50 pairs Rubber Safety Boots, per specifications or approved equal for size over 13	UNIT PRICE	21.69	38.99	33.29
	TOTAL	1,084.50	1,949.50	1,664.50
Mfg. Quoting	Mfg. QUOTING	Cordova BST	LaCrosse #24009043	Dunlop/Onguard 89682
<b>SUB TOTAL FOR GROUP 1</b>	TOTAL	11,929.50	21,444.50	18,309.50
<b>GROUP 2 RUBBER HIP BOOTS</b>	UNIT PRICE	55.11	66.00	69.88
3. 800 pairs Rubber Hip Boots, per specifications or approved equal for sizes from 6-13	TOTAL	44,088.00	52,800.00	55,904.00
Mfg. Quoting	Mfg. QUOTING	Cordova BHS	LaCrosse #24009091	Dunlop/Onguard 86056
4. 50 pairs Rubber Hip Boots, per specifications or approved equal for size over 13	UNIT PRICE	55.11	66.00	N/A
	TOTAL	2,755.50	3,300.00	
Mfg. Quoting	Mfg. QUOTING	Cordova BHS	LaCrosse #24009091	
<b>SUB TOTAL FOR GROUP 2</b>	TOTAL	46,843.50	56,100.00	55,904.00
	TOTAL	*		
<b>GRAND TOTAL (GROUPS 1 &amp; 2)</b>	TOTAL	<b>58,773.00</b>	77,544.50	74,213.50
<b>GROUP 1 RUBBER SAFETY BOOTS</b>	UNIT PRICE	22.34	38.99	35.28
1. <b>Option Year One - January 1, 2021 - December 31, 2021</b> 500 pairs Rubber Safety Boots, per specifications or approved equal for sizes from 6-13	TOTAL	11,170.00	19,495.00	17,640.00
Mfg. Quoting	Mfg. QUOTING	Cordova BHS	LaCrosse #24009043	Dunlop/Onguard 86056
2. 50 pairs Rubber Safety Boots, per specifications or approved equal for size over 13	UNIT PRICE	22.34	38.99	35.28
	TOTAL	1,117.00	1,949.50	1,764.00

BID NOT TABULATED  
NON-RESPONSIVE

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 San Antonio, TX 78233

Kel-lac Uniforms  
 7016 Hwy 90 W  
 San Antonio, TX 78227

North America Fire Equipment  
 Co., Inc.  
 1515 West Moulton Street  
 Decatur, AL 35601

Alamo Distribution, LLC  
 dba Alamo Iron Works  
 943 AT&T Center Pkwy  
 San Antonio, TX 78219

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY		Mfg.			
	Mfg. Quoting	Mfg. QUOTING	Cordova BHS	LaCrosse #24009043	Dunlop/Onguard 86056	
	<b>SUB TOTAL FOR GROUP 1</b>	TOTAL	12,287.00	21,444.50	19,404.00	
<b>GROUP 2</b>	<b>RUBBER HIP BOOTS</b>	UNIT PRICE	56.76	66.00	74.08	
3.	1,000 pairs Rubber Hip Boots, per specifications or approved equal for sizes from 6-13	TOTAL	56,760.00	66,000.00	74,080.00	
	Mfg. Quoting	Mfg. QUOTING	Cardova BHS	LaCrosse #24009091	Dunlop/Onguard 86056	
4.	50 pairs Rubber Hip Boots, per specifications or approved equal for size over 13	UNIT PRICE TOTAL	56.76 2,838.00	66.00 3,300.00	N/A	
	Mfg. Quoting	Mfg. QUOTING	Cardova BHS	LaCrosse #24009091		
	<b>SUB TOTAL FOR GROUP 2</b>	TOTAL	59,598.00	69,300.00	74,080.00	
	<b>GRAND TOTAL (GROUPS 1 &amp; 2)</b>	TOTAL	<b>71,885.00</b>	90,744.50	93,484.00	
<b>GROUP 1</b>	<b>RUBBER SAFETY BOOTS</b>	UNIT PRICE	22.67	42.10	37.40	
1.	<b>Option Year Two - January 1, 2022 - December 31, 2022</b> 500 pairs Rubber Safety Boots, per specifications or approved equal for sizes from 6-13	TOTAL	11,335.00	21,050.00	18,700.00	
	Mfg. Quoting	Mfg. QUOTING	Cordova BST	LaCrosse #24009043	Dunlop/Onguard 89682	
2.	50 pairs Rubber Safety Boots, per specifications or approved equal for size over 13	UNIT PRICE TOTAL	22.67 1,133.50	42.10 2,105.00	37.40 1,870.00	
	Mfg. Quoting	Mfg. QUOTING	Cordova BST	LaCrosse #24009043	Dunlop/Onguard 89682	
	<b>SUB TOTAL FOR GROUP 1</b>	TOTAL	12,468.50	23,155.00	20,570.00	
<b>GROUP 2</b>	<b>RUBBER HIP BOOTS</b>	UNIT PRICE	57.89	69.96	78.50	
3.	1,00 pairs Rubber Hip Boots, per specifications or approved equal for sizes from 6-13	TOTAL	57,890.00	69,960.00	78,500.00	
	Mfg. Quoting	Mfg. QUOTING	Cordova BHS	LaCrosse #24009091	Onguard #86056	

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT	PRICE	TOTAL		
4.	50 pairs Rubber Hip Boots, per specifications or approved equal for size over 13	UNIT PRICE	57.89	2,894.50	69.96	3,498.00
	Mfg. Quoting	Mfg. QUOTING	Cordova BHS	LaCrosse #24009091	N/A	
	<b>SUB TOTAL FOR GROUP 2</b>	TOTAL	60,784.50	73,458.00	78,500.00	
	<b>GRAND TOTAL (GROUPS 1 &amp; 2)</b>	TOTAL	73,253.00	96,613.00	99,070.00	
<b>GROUP 1</b>	<b>RUBBER SAFETY BOOTS</b>					
	<b>Option Year Three - January 1, 2023 - December 31, 2023</b>					
1.	500 pairs Rubber Safety Boots, per specifications or approved equal for sizes from 6-13	UNIT PRICE	23.12	11,560.00	42.10	21,050.00
	Mfg. Quoting	Mfg. QUOTING	Cordova BST	Onguard #24009043	Dunlop/Onguard 89682	
2.	50 pairs Rubber Safety Boots, per specifications or approved equal for size over 13	UNIT PRICE	23.12	1,156.00	42.10	2,105.00
	Mfg. Quoting	Mfg. QUOTING	Cordova BST	LaCrosse #24009043	Dunlop/Onguard 89682	
	<b>SUB TOTAL FOR GROUP 1</b>	TOTAL	12,716.00	23,155.00	21,807.50	
<b>GROUP 2</b>	<b>RUBBER HIP BOOTS</b>					
3.	1,000 pairs Rubber Hip Boots, per specifications or approved equal for sizes from 6-13	UNIT PRICE	58.00	58,000.00	69.96	69,960.00
	Mfg. Quoting	Mfg. QUOTING	Cordova BHS	LaCrosse #24009091	Dunlop/Onguard 86056	
4.	50 pairs Rubber Hip Boots, per specifications or approved equal for size over 13	UNIT PRICE	58.00	2,900.00	69.96	3,498.00
	Mfg. Quoting	Mfg. QUOTING	Cordova BHS	LaCrosse #24009091		

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	<b>SUB TOTAL FOR GROUP 2</b>	TOTAL	60,900.00	73,458.00	83,200.00	BID NOT TABULATED NON-RESPONSIVE
	<b>GRAND TOTAL (GROUPS 1 &amp; 2)</b>	TOTAL	73,616.00	96,613.00	105,007.50	
<b>GROUP 1</b>	<b>RUBBER SAFETY BOOTS</b>					
	<b>Option Year Four - January 1, 2024 - December 31, 2024</b>	UNIT PRICE	23.63	45.46	42.05	
1.	500 pairs Rubber Safety Boots, per specifications or approved equal for sizes from 6-13	TOTAL	11,815.00	22,730.00	21,025.00	
	Mfg. Quoting	Mfg. QUOTING	Cordova BST	LaCrosse #24009043	Dunlop/Onguard 89682	
2.	50 pairs Rubber Safety Boots, per specifications or approved equal for size over 13	UNIT PRICE TOTAL	23.63 1,181.50	45.46 2,273.00	42.05 2,102.50	
	Mfg. Quoting	Mfg. QUOTING	Cordova BST	LaCrosse #24009043	Dunlop/Onguard 89682	
	<b>SUB TOTAL FOR GROUP 1</b>	TOTAL	12,996.50	25,003.00	23,127.50	
<b>GROUP 2</b>	<b>RUBBER HIP BOOTS</b>					
3.	1,000 pairs Rubber Hip Boots, per specifications or approved equal for sizes from 6-13	UNIT PRICE TOTAL	58.39 58,390.00	75.55 75,550.00	88.20 88,200.00	
	Mfg. Quoting	Mfg. QUOTING	Cordova BHS	LaCrosse #24009043	Dunlop/Onguard 86056	
4.	50 pairs Rubber Hip Boots, per specifications or approved equal for size over 13	UNIT PRICE TOTAL	58.39 2,919.50	75.55 3,777.50	N/A	
	Mfg. Quoting	Mfg. QUOTING	Cordova BHS	LaCrosse #24009043		
	<b>SUB TOTAL FOR GROUP 2</b>	TOTAL	61,309.50	79,327.50	88,200.00	
	<b>GRAND TOTAL (GROUPS 1 &amp; 2)</b>	TOTAL	<b>74,306.00</b>	104,330.50	111,327.50	

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	<b>FIRST YEAR TOTAL</b>	TOTAL	<b>58,773.00</b>				
	<b>EXTENSION 1</b>		<b>71,885.00</b>				
	<b>EXTENSION 2</b>		<b>73,253.00</b>				
	<b>EXTENSION 3</b>		<b>73,616.00</b>				
	<b>EXTENSION 4</b>		<b>74,306.00</b>				
	Terms		2% 10 days	Net 30 days	Net 30 days		
	Delivery						

**\*LOW BIDDER**

BID INVITATIONS E-MAILED TO AND/OR PICKED UP BY:

3AG Procurement  
 Airgas  
 Alacorp  
 Alamo Iron Works  
 Alaron Supply  
 All Safe Industries  
 Axistrade Inc.  
 Baytech Supply  
 Beautiful Venturers  
 Border Construction Specialties  
 Cintas  
 Conney Sales  
 Cuevas Dist.

Grainger  
 Hagemeyer  
 Henry Frank Wholesale  
 Johnny Hancock  
 Kel-Lac Uniforms  
 Kennick Services  
 Mapa Dist  
 McMaster  
 Meister Supply Co.  
 MSC Industrial Supply  
 North American Fire Equipment  
 Orr Safety  
 Ritz Safety

Saf-T-Glove  
 San Antonio Lighthouse for the Blind  
 SDS Industrial  
 Sunbelt  
 Supply Innovations  
 TCB Safety  
 Timsko Int'l  
 Vallen  
 Wesco  
 Wise Safety & Environmental  
  
 Demandstar